

## Distribution & Traffic

(Including all phases of physical distribution, general traffic and transportation, legislative, and regulatory features.)

**Let's Re-examine Our Freight Bills.** Harry F. Newmiller, Jan., p. 25

**Moving the Big Load by Tug and by Tow.** Jan., p. 26

**Carrier Liability in Delays in Transit.** Kenneth U. Flood, Jan., p. 32

**Transport, Key to US Power Under NDTA Review.** Jan., p. 34

**DA Insurance Manual—V.** Warren M. Brown, Jan., p. 42

**Costing Practices—Public Warehousing—II.** John H. Frederick, Jan., p. 53

**A Shipper's View of Tariff Dangers.** August Heist, Feb., p. 35

**Transiting—Revolution in Warehousing—I.** Clyde E. Phelps, Feb., p. 36

**Slide Rule Savings in Palletization.** Feb., p. 41

**TM to DM—Traffic Grows with Industry.** D. W. Spare, Feb., p. 57

**DA Insurance Manual—VI.** Warren M. Brown, Feb., p. 58

**So You Have to Make a Speech.** Feb., p. 59

**Where-To-Buy Directory.** Feb., p. 71

**Warehouse Directory.** Feb., p. 131

**Cushioning the Effects of Rising Carrier Rates.** John H. Frederick, Mar., p. 23

**Transiting—Revolution in Warehousing—II.** Clyde E. Phelps, Mar., p. 27

**Lift-On-Lift-Off—on the Road to Total Transport.** Mar., p. 32

**DA Insurance Manual—VII.** Warren M. Brown, Mar., p. 48

**The Future's Great But—** Mar., p. 49

**Claims Business Is Bad Business.** Harry F. Newmiller, Apr., p. 37

**What's Ahead for the Railroads?** Wayne W. Light, Apr., p. 41

**Let's Have Door-to-Door Service for ALL Air Freight.** John H. Frederick, Apr., p. 58

**AST&T Announces Examination Dates.** Apr., p. 64

**DA Insurance Manual—VIII.** Warren M. Brown, Apr., p. 66

**Three-Way Program for Distribution Profits—III.** John H. Frederick, May, p. 31

**Transloading—Time Saver and Distribution Aid.** Theodore J. Oechsner, May, p. 32

**A Cure for the Curse of Correspondence.** Ernest W. Fair, May, p. 53

**DA Insurance Manual—IX.** Warren M. Brown, May, p. 54

**Let's Apply Minimum Air Freight Rates to All.** John H. Frederick, June, p. 35

**20 Rules for Bosses.** Ernest W. Fair, June, p. 55

**DA Insurance Manual—X.** Warren M. Brown, June, p. 56

**Traffic Men Suggest Ideal Flat-car.** June, p. 58

**See Here Mr. Light.** June, p. 59

**Smathers Unit Sounds Railroad SOS.** June, p. 61

**DA Industrial Truck Specifications—1958-59.** June, p. 67

**Is Yours An Ulcer Job?** A. W. Greene, July, p. 25

**AMA Conference Studies the Role of Packaging (in Distribution).** July, p. 50

**Distribution Costing and the Public Warehouse.** J. Leo Cooke, Aug., p. 60

**The Next Step in HHG—A Standard Container.** Robert F. Odell, Aug., p. 62

**All-Cargo Airlines Call for Help.** John H. Frederick, Sept., p. 31

**Advanced Traffic Management—I.** Kenneth U. Flood, Sept., p. 38

**Quick-Print Camera Cuts Claims for Damage in Transit.** Sept., p. 52

# DISTRIBUTION AGE

## Annual Editorial Index

Jan. to Dec. 1958—Vol. 57—by Principal Classification

**He's Ready for Promotion When.** Ernest W. Fair, Sept., p. 42

**Why Work Stacks Up.** Sept., p. 44

**A Traffic Manager View of Traffic Solicitors.** D. W. Spare, Sept., p. 66

**National Transportation Policy —I.** James K. Knudson, Oct., p. 35

**Ground Cartage Agent's Role in Air Freight.** Anton J. Roper, Oct., p. 40

**DA Map of Combination and All-Cargo Carriers of Air Freight.** Oct., p. 42

**DA Piggy-Back Service and Routing Guide.** Oct., p. 67

**Highway Legislation at the State Level.** Arthur C. Butler, Oct., p. 75

**DA Freight Transportation Statistics.** Marcus Ainsworth, Oct., p. 76

**Safety Equipment Requirements for Highway Vehicles.** Oct., p. 79

**State Size and Weight Limits for Highway Vehicles.** Oct., p. 82

**State Mud Guard Requirements.** Oct., p. 84

**Directory of For-Hire Motor Carriers.** Oct., p. 85

**A New Air Freight Sales Approach.** John H. Frederick, Nov., p. 29

**Model Mix Question Gets an Answer.** Myron Unger, Nov., p. 32

**Point to Remember in Using Freight Tariffs—II.** Kenneth U. Flood, Nov., p. 36

**Found: A Program for Claim-Free Shipments.** Donald L. Blair, Nov., p. 40

**ATC Honors Leaders in Traffic Education.** Nov., p. 43

**Nationalization—It Can Happen Here!** John H. Frederick, Dec., p. 29

### Materials Handling

**Distribution Dividends via Production Speed-Up.** Jan., p. 30

**Eight Washers at a Time via Mechanical Order Picking.** Jan., p. 36

**Build New vs. Make Do in Warehouse Relocation.** Phil Hirsch, Jan., p. 38

**New Depot Doubles Employee Output.** Jan., p. 40

**Truck-Drag Conveyor Weighs Carts on the Go.** Jan., p. 52

**DA Materials Handling Primer —XXIV.** D. O. Haynes, Jan., p. 54

**Slide Rule Savings in Palletization.** Feb., p. 41

**Pallet Boxes, Pallet Loads Teamed for Extra Cubage.** Edwin J. Knudsen, Feb., p. 54

**Where-To-Buy.** Feb., p. 71

**Making the Most of MH Investment.** D. O. Haynes, Mar., p. 42

**Unusual Applications.** Mar., p. 44

**Earning a Bonus in Battery Maintenance.** Robert W. Hopewell, Mar., p. 46

**Fork Lift Straightens Problem of Curves.** Mar., p. 50

**Training and Experiment—Two Keys to Safe Shipping.** D. O. Haynes, Apr., p. 38

**Training and Experiment—Two Keys to Safe Shipping—II.** D. O. Haynes, May, p. 38

**British Firm Modernizes for Added Efficiency.** John Grindrod, May, p. 40

**Handling Show, Conference in Cleveland—I.** June 9-12, May, p. 42

**Craftsmanship Off the Assembly Line.** Warren E. Crane, May, p. 52

**DA Quick Calculator for Materials Handling.** W. F. Schaphorst, May, p. 55

**Equipment Selection for Loading and Unloading.** D. O. Haynes, June, p. 36

**DA's 1958 Materials Handling Show in Print—II.** June, p. 40

**Save-A-Day Shipping Center**

**Speeds Orders.** June, p. 52

**DA Industrial Truck Specifications—1958-59.** June, p. 67

**Don't Compare Costs . . . Set a Par for Your Course.** D. O. Haynes, July, p. 32

**On the Go Handling and In the Air Storage.** Kenneth Rose, July, p. 34

**DA's 1958 Materials Handling Show in Print—III.** July, p. 36

**Palletizing—Without the Pallet.** Arthur Spinanger & John T. Bolton, July, p. 38

**Split-Level Operation Integrates Sales, Storage.** Edwin J. Knudsen, July, p. 40

**HHG Warehouse Steps Up Handling Efficiency.** July, p. 43

**Rubber Tanks Integrate Liquid Transportation.** July, p. 51

**Warehouse Modernization on the Industrial Front.** Robert Warner, Aug., p. 50

**What Next on Wheels—the Story of Live Storage.** Aug., p. 56

**The Automated Warehouse—Who Needs It and Why?—I.** D. W. Zimmerman, Aug., p. 58

**Needed Now! An MH System for US Ships.** A. E. Gibson & D. O. Haynes, Sept., p. 34

**Now Logs Come in Bundles.** Sept., p. 37

**Packaging in Physical Distribution.** Dec., p. 34

**SPHE Takes New Look at Integrated Shipping.** Dec., p. 36

**Shipper-Display Containers.** Dec., p. 39

**Inner Packing and Inner Containers.** Dec., p. 40

**Packaging Products on Parade.** Dec., p. 50

**Packaging Literature on Review.** Dec., p. 54

**Fresh from the Freezer Comes Fish in a Basket.** Sept., p. 56

**Million-Gallon Warehouse with Pint-by-Pint Control.** John Grindrod, Sept., p. 58

**Up and Down Solution to An In and Out Problem.** Sept., p. 60

**Tunnel Transit Speeds Handling.** Sept., p. 62

**Model Mix Question Gets an Answer.** Myron Unger, Nov., p. 32

**Automation, Car-to-Drum, Cuts Labor 75 Per Cent.** Nov., p. 34

**Need A Lift?** Nov., p. 38

**SPHE Takes New Look at Integrated Shipping.** Dec., p. 36

**Association Puts Seal on Ideal Platform Cart.** Dec., p. 42

### Packing & Packaging

**Slide Rule Savings in Palletization.** Feb., p. 41

**Where-To-Buy.** Feb., p. 71

**Cushioning the Effects of Rising Carrier Rates.** John H. Frederick, Mar., p. 23

**Trim Your Package to Pad Your Profits.** J. E. Ference, Mar., p. 30

**Fork Lift Straightens Problem of Curves.** Mar., p. 50

**Package Planning for Delicate Machine.** Apr., p. 52

**Packaging—Where Next and How Soon?** May, p. 37

**\$13 Billion Package Industry on Display.** June, p. 42

**Fresh Fish for Inland Markets.** June, p. 54

**Is Yours An Ulcer Job?** A. W. Greene, July, p. 25

**HHG Warehouse Steps Up Handling Efficiency.** July, p. 43

**AMA Conference Studies the Role of Packaging.** July, p. 50

**The Next Step in HHG—A Standard Container.** Robert F. Odell, Aug., p. 62

**Now Logs Come in Bundles.** Sept., p. 37

**Packaging in Physical Distribution.** Dec., p. 34

**SPHE Takes New Look at Integrated Shipping.** Dec., p. 36

**Shipper-Display Containers.** Dec., p. 39

**Inner Packing and Inner Containers.** Dec., p. 40

**Packaging Products on Parade.** Dec., p. 50

**Packaging Literature on Review.** Dec., p. 54

### Transportation—Air

**Let's Re-examine Our Freight Bills.** Harry F. Newmiller, Jan., p. 25

**Carrier Liability in Delays in Transit.** Kenneth U. Flood, Jan., p. 32

**Transport, Key to US Power, Under NDTA Review.** Jan., p. 34

(Please Turn Page)

## DA Editorial Index—cont.

A Shipper's View of Tariff Dangers, August Heist, Feb., p. 35  
Where-To-Buy, Feb., p. 71  
Cushioning the Effects of Rising Carrier Rates, John H. Frederick, Mar., p. 23  
Claims Business Is Bad Business, Harry Newmiller, Apr., p. 35  
Training and Experiment—Two Keys to Safe Shipping, D. O. Haynes, Apr., p. 38  
Let's Have Door-to-Door Service for ALL Air Freight, John H. Frederick, Apr., p. 58  
Training and Experiment—Two Keys to Safe Shipping—II, D. O. Haynes, May, p. 38  
Let's Apply Minimum Air Freight Rates to All, John H. Frederick, June, p. 35  
Equipment Selection for Loading and Unloading, D. O. Haynes, June, p. 36  
All-Cargo Airlines Call for Help, John H. Frederick, Sept., p. 31  
Advanced Traffic Management—I, Kenneth U. Flood, Sept., p. 38  
A Traffic-Manager View of Traffic Solicitors, D. W. Spare, Sept., p. 66  
National Transportation Policy—I, James K. Knudson, Oct., p. 35  
Ground Cartage Agent's Role in Air Freight, Anton J. Roper, Oct., p. 40  
DA Map of Combination and All-Cargo Carriers of Air Freight, Oct., p. 42  
DA Freight Transportation Statistics, Marcus Ainsworth, Oct., p. 76  
A New Air Freight Sales Approach, John H. Frederick, Nov., p. 29  
National Transportation Policy—II, James K. Knudson, Dec., p. 30

## Transportation—Highway

Let's Re-examine Our Freight Bills, Harry F. Newmiller, Jan., p. 25  
Carrier Liability in Delays in Transit, Kenneth U. Flood, Jan., p. 32  
Transport, Key to US Power, Under NDTA Review, Jan., p. 34  
DA Insurance Manual—V, Warren M. Brown, Jan., p. 42  
Truck-Drag Conveyor Weighs Carts on the Go, Jan., p. 52  
A Shipper's View of Tariff Dangers, August Heist, Feb., p. 35  
A Trailer for Every Job, Feb., p. 38  
DA Insurance Manual—VI, Warren M. Brown, Feb., p. 58  
Where-To-Buy, Feb., p. 71  
Cushioning the Effects of Rising Carrier Rates, John H. Frederick, Mar., p. 23  
Lift-On-Lift-Off—on the Road to Total Transport, Mar., p. 32  
Claims Business Is Bad Business, Harry Newmiller, Apr., p. 35  
Training and Experiment—Two Keys to Safe Shipping—I, D. O. Haynes, Apr., p. 38  
DA Lineup of Late Models, Apr., p. 56  
Let's Have Door-to-Door Service for ALL Air Freight, J. H. Frederick, Apr., p. 58  
Fast-In-Fast-Out via Modern Design, Apr., p. 62  
DA Insurance Manual—VIII, Warren M. Brown, Apr., p. 66  
Training and Experiment—Two Keys to Safe Shipping—II, D. O. Haynes, May, p. 38  
British Firm Modernizes for Added Efficiency, John Grindrod, May, p. 40  
Road Signals, May, p. 41  
Equipment Selection for Loading and Unloading, D. O. Haynes, June, p. 36  
Fresh Fish for Inland Markets, June, p. 54

DA Insurance Manual—X, Warren M. Brown, June, p. 56  
Rubber Tanks Integrate Liquid Transportation, July, p. 51  
Advanced Traffic Management—I, Kenneth U. Flood, Sept., p. 38  
Quick-Print Camera Cuts Claims for Damage in Transit, Sept., p. 52  
A Traffic-Manager View of Traffic Solicitors, D. W. Spare, Sept., p. 66  
National Transportation Policy—I, James K. Knudson, Oct., p. 35  
New Truck and Trailer Trends, Oct., p. 44  
DA Piggy-Back Service and Routing Guide, Oct., p. 67  
Highway Legislation at the State Level, Arthur C. Butler, Oct., p. 75  
DA Freight Transportation Statistics, Marcus Ainsworth, Oct., p. 76  
Safety Equipment Requirements for Highway Vehicles, Oct., p. 79  
State Size and Weight Limits for Highway Vehicles, Oct., p. 82  
State Mud Guard Requirements, Oct., p. 84  
Directory of For-Hire Motor Carriers, Oct., p. 85  
Point to Remember in Using Freight Tariffs—II, Kenneth U. Flood, Nov., p. 36  
Found: A Program for Claim-Free Shipments, Donald L. Blair, Nov., p. 40  
Nationalization—It Can Happen Here!, John H. Frederick, Dec., p. 29  
National Transportation Policy—II, James K. Knudson, Dec., p. 30

## Transportation—Rail

Let's Re-examine Our Freight Bills, Harry F. Newmiller, Jan., p. 25  
Carrier Liability in Delays in Transit, Kenneth U. Flood, Jan., p. 32  
Transport, Key to US Power, Under NDTA Review, Jan., p. 34  
Cotton Fire Mystery Cleared Up by Fog, Jan., p. 43  
A Shipper's View of Tariff Dangers, August Heist, Feb., p. 35  
Transiting—Revolution in Warehousing, Clyde E. Phelps, Feb., p. 36  
Kinks in Tracks Speed Rail Service, Feb., p. 56  
Where-To-Buy, Feb., p. 71  
Cushioning the Effects of Rising Carrier Rates, John H. Frederick, Mar., p. 23  
Claims Business Is Bad Business, Harry Newmiller, Apr., p. 35  
Training and Experiment—Two Keys to Safe Shipping—I, D. O. Haynes, Apr., p. 38  
What's Ahead for the Railroads?, Wayne W. Light, Apr., p. 41  
Transloading—Time Saver and Distribution Aid, Theodore J. Oechsner, May, p. 32  
Training and Experiment—Two Keys to Safe Shipping—II, D. O. Haynes, May, p. 38  
British Firm Modernizes for Added Efficiency, John Grindrod, May, p. 40  
Equipment Selection for Loading and Unloading, D. O. Haynes, June, p. 36  
Traffic Men Suggest Ideal Flatcar, June, p. 58  
See Here Mr. Light, June, p. 59  
Smathers Unit Sounds Railroad SOS, June, p. 61  
Advanced Traffic Management—I, Kenneth U. Flood, Sept., p. 38  
Freight House Checking Takes to Radio, Sept., p. 42  
Quick-Print Camera Cuts Claims for Damage in Transit, Sept., p. 52  
Up and Down Solution to An In and Out Problem, Sept., p. 60  
A Traffic-Manager View of Traffic Solicitors, D. W. Spare, p. 66

National Transportation Policy—I, James K. Knudson, Oct., p. 35  
Rail Cures for Real Headaches—Special Cars, Oct., p. 54  
DA Piggy-Back Service and Routing Guide, Oct., p. 67  
DA Freight Transportation Statistics, Marcus Ainsworth, Oct., p. 76  
Automation, Car-to-Drum, Cuts Labor 75 Per Cent, Nov., p. 34  
Point to Remember in Using Freight Tariffs—II, Kenneth U. Flood, Nov., p. 36  
Nationalization—It Can Happen Here!, John H. Frederick, Dec., p. 29  
National Transportation Policy—II, James K. Knudson, Dec., p. 30

## Transportation—Water

Let's Re-examine Our Freight Bills, Harry F. Newmiller, Jan., p. 25  
Moving the Big Load by Tug and by Tow, Jan., p. 26  
Carrier Liability in Delays in Transit, Kenneth U. Flood, Jan., p. 32  
Transport, Key to US Power, Under NDTA Review, Jan., p. 34  
A Shipper's View of Tariff Dangers, August Heist, Feb., p. 35  
Where-To-Buy, Feb., p. 71  
Cushioning the Effects of Rising Carrier Rates, John H. Frederick, Mar., p. 23  
An Old Port with a New Look, Mar., p. 24  
Lift-On-Lift-Off—on the Road to Total Transport, Mar., p. 32  
Claims Business Is Bad Business, Harry Newmiller, Apr., p. 35  
Training and Experiment—Two Keys to Safe Shipping, D. O. Haynes, Apr., p. 38  
Training and Experiment—Two Keys to Safe Shipping—II, D. O. Haynes, May, p. 38  
Equipment Selection for Loading and Unloading, D. O. Haynes, June, p. 36  
Fresh Fish for Inland Markets, June, p. 54  
DA Insurance Manual—X, Warren M. Brown, June, p. 56  
Is Yours An Ulcer Job?, A. W. Greene, July, p. 25  
Vancouver—Gateway for Grain, Warren E. Crane, July, p. 42  
A Big Port Gets Bigger, Sept., p. 32  
Needed Now! An MH System for US Ships, A.E. Gibson & D.O. Haynes, Sept., p. 34  
Advanced Traffic Management—I, Kenneth U. Flood, Sept., p. 38  
A Traffic-Manager View of Traffic Solicitors, D. W. Spare, Sept., p. 66  
National Transportation Policy, James K. Knudson, Oct., p. 35  
DA Freight Transportation Statistics, Marcus Ainsworth, Oct., p. 76  
Waterway Crossroads of the Mid-Continent, Nov., p. 30  
Nationalization—It Can Happen Here!, John H. Frederick, Dec., p. 29  
National Transportation Policy—II, James K. Knudson, Dec., p. 30

## Warehousing

Distribution Dividends via Production Speed-Up, Jan., p. 30  
Eight Washers at a Time Via Mechanical Order Picking, Jan., p. 36  
Build New vs. Make Do in Warehouse Relocation, Phil Hirsch, Jan., p. 38  
New Depot Doubles Employee Output, Jan., p. 40  
Seed Storage Building Saves \$8000 for Co-op, Jan., p. 41  
DA Insurance Manual—V, Warren M. Brown, Jan., p. 42  
Costing Practices—Public Warehousing II, John H. Frederick, Jan., p. 53  
Transiting—Revolution in Warehousing—I, Clyde E. Phelps, Feb., p. 36  
Slide Rule Savings in Palletization, Feb., p. 41  
Pallet Boxes, Pallet Loads Teamed for Extra Cubage, Edwin J. Knudsen, Feb., p. 54  
DA Insurance Manual—VI, Warren M. Brown, Feb., p. 58  
Where-To-Buy, Feb., p. 71  
Warehouse Directory, Feb., p. 131  
Cushioning the Effects of Rising Carrier Rates, John H. Frederick, Mar., p. 23  
Transiting—Revolution in Warehousing—II, Clyde E. Phelps, Mar., p. 27  
DA Insurance Manual—VII, Warren M. Brown, Mar., p. 48  
Integrated Data Processing in the Public Warehouse, Richard A. Gage, Apr., p. 54  
AWA Elects Stecker at Texas Meeting, Apr., p. 60  
Workable Solutions Studied by NFWA, Apr., p. 63  
Movers and Warehousemen Meet in Florida, Apr., p. 65  
DA Insurance Manual—VIII, Warren M. Brown, Apr., p. 56  
Three-Way Program for Distribution Profits—III, John H. Frederick, May, p. 31  
British Firm Modernizes for Added Efficiency, John Grindrod, May, p. 40  
Craftsmanship Off the Assembly Line, Warren E. Crane, May, p. 52  
DA Insurance Manual—IX, Warren M. Brown, May, p. 54  
Save-A-Day Shipping Center Speeds Orders, June, p. 52  
DA Insurance Manual—X, Warren M. Brown, June, p. 56  
Three-Part Form Aids Stock Control, June, p. 57  
DA Industrial Truck Specifications—1958-59, June, n. 67  
Is Yours An Ulcer Job?, A. W. Greene, July, p. 25  
On the Go Handling and In the Air Storage, Kenneth Rose, July, p. 34  
Palletizing—Without the Pallet, Arthur Spinanger & John T. Bolton, July, p. 38  
Split-Level Operation Integrates Sales, Storage, Edwin J. Knudsen, July, p. 40  
HHG Warehouse Steps Up Handling Efficiency, July, p. 43  
The New Approach to Warehouse Lighting, Aug., p. 33  
Minimum Requirements for Warehouse Lighting, John Neidhart, Aug., p. 34  
Proper Source and Fixtures for Warehouse Lighting, Benjamin Benson, Jr., Aug., p. 36  
Setting Standards for Warehouse Lighting, Richard S. Wissoker, Aug., p. 38  
Maintenance Standards for Warehouse Lighting, Robert L. Zahour, Aug., p. 40  
Warehouse Modernization on the Industrial Front, Robert Warner, Aug., p. 50  
What's Next on Wheels—the Story of Live Storage, Aug., p. 56  
The Automated Warehouse—Who Needs It and Why?, I. D. W. Zimmerman, Aug., p. 58  
Distribution Costing and the Public Warehouse, J. Leo Cooke, Aug., p. 60  
The Next Step in HHG—A Standard Container, Robert F. Odell, Aug., p. 62  
The Automated Warehouse—II, D. Wayne Zimmerman, Sept., p. 40  
Warehouse Boosts Handling with Multi-Purpose Lifts, Sept., p. 54  
Fresh from the Freezer Comes Fish in a Basket, Sept., p. 56  
Million-Gallon Warehouse with Pint-by-Pint Control, John Grindrod, Sept., p. 58  
Up and Down Solution to An In and Out Problem, Sept., p. 60  
Computer Inventories 200 Company Warehouses, Sept., p. 63  
Model Mix Question Gets an Answer, Myron Unger, Nov., p. 32  
Automation, Car-to-Drum, Cuts Labor 75 Per Cent, Nov., p. 34  
Need A Lift?, Nov., p. 38  
Take Up the Slack in Shelf Storage, Nov., p. 42  
Association Puts Seal on Ideal Platform Cart, Dec., p. 43